

2016 Financial Report, 9/1/2015–8/31/2016

The Conservancy maintained its solid record of financial performance this past year, with \$4.3 million in total revenues and an annual surplus of \$88,000.

Highlights of Fiscal Year 2016:

- A 31% or \$207,000 increase in membership revenue.
- A 13% or \$54,000 increase in revenue achieved in the Extraordinary Spaces facility rental and catering program.
- A 25% or \$82,000 increase in revenue achieved at the Trail Mix retail stores.



Funding deposits for the new National Park Service Visitor Center continued to increase from \$926,000 at the end of FY15 to \$1,422,000 at the end of FY16.

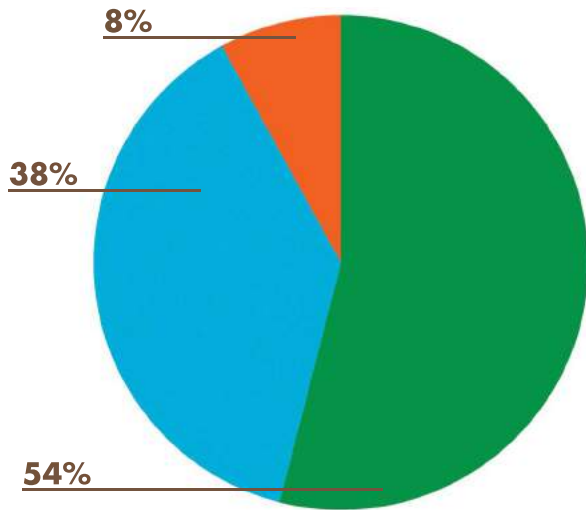
Unrestricted Operating Revenue of the Conservancy exceeded Operating Expenses for FY16, reflecting a payback on previous years' long-term investments in organizational capacity. The operating surplus was \$80,000 or 2% of the Conservancy's annual \$4.3 million in Unrestricted Operating Revenues.

The Conservancy strives to keep administrative and fundraising expenses as low as possible, and to expend our valuable financial resources by supporting the national park with funding and delivery of high-quality programs and services that benefit national park users.

Our complete audited financial statement for FY16 ending August 31, 2016 can be found on our website at forcvnp.org/about/financials.

2016 Financial Report, 9/1/2015–8/31/2016 (cont.)

REVENUE



■ Donations (54%)

Individuals	\$1,489,763
Foundations	\$523,364
Corporations	\$317,685

■ Earned Income (38%)

CVEEC (Net of \$158,684 Scholarships) ..	\$523,268
Extraordinary Spaces	\$573,168
Retail	\$417,487
Other Program Revenue	\$122,159

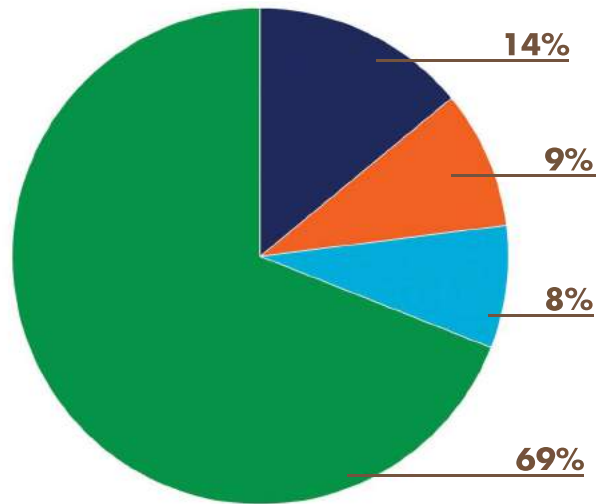
■ Other (8%)

Investment	(\$54,971)
NPS Program Support	\$405,123

Total Revenue | \$4,317,046*

*Total Revenue: \$4,309,239 Unrestricted,
\$7,807 Temporarily Restricted.

EXPENSE



■ Programming & Projects ..	\$2,939,036
■ Special Events	\$339,351
■ Administration	\$376,075
■ Fundraising	\$574,689

Total Expense | \$4,229,151

Annual Revenue & Expenses 2007-2016

