(A NONPROFIT ORGANIZATION)

FINANCIAL STATEMENTS
WITH
INDEPENDENT AUDITOR'S REPORT

FOR THE YEAR ENDED AUGUST 31, 2019 (WITH COMPARATIVE TOTALS FOR AUGUST 31, 2018)

FINANCIAL STATEMENTS AUGUST 31, 2019

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INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees of Conservancy for Cuyahoga Valley National Park

Report on the Financial Statements

We have audited the accompanying financial statements of Conservancy for Cuyahoga Valley National Park (the "Conservancy", a nonprofit organization), which comprise the statement of financial position as of August 31, 2019, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Conservancy for Cuyahoga Valley National Park as of August 31, 2019, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying Schedule of Expenditures of Federal Awards is presented for purposes of additional analysis as required by the audit requirements of Title 2 U.S. Code of Federal Regulations (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance), and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the Schedule of Expenditures of Federal Awards is fairly stated in all material respects in relation to the financial statements as a whole.

Report on Summarized Comparative Information

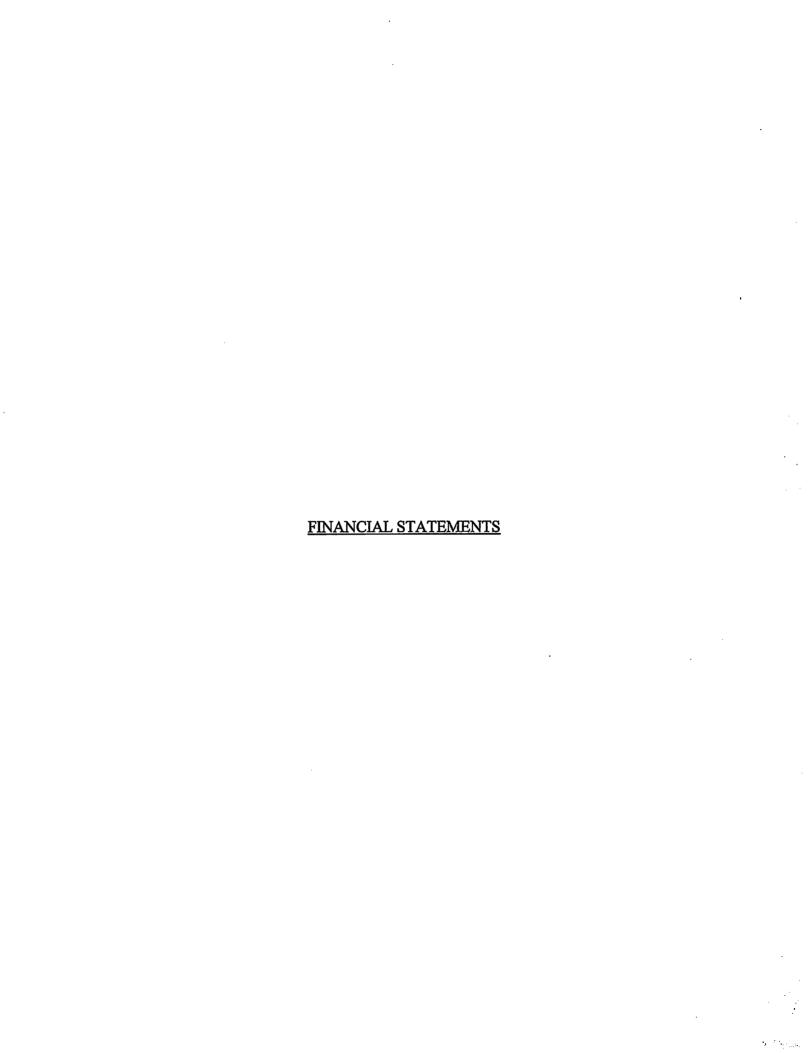
We have previously audited Conservancy for Cuyahoga Valley National Park's August 31, 2018 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated December 28, 2018. In our opinion, the summarized comparative information presented herein as of and for the year ended August 31, 2018 is consistent, in all material respects, with the audited financial statements from which it has been derived.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated December 23, 2019 on our consideration of Conservancy for Cuyahoga Valley National Park's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Conservancy for Cuyahoga Valley National Park's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering Conservancy for Cuyahoga Valley National Park's internal control over financial reporting and compliance.

Card, Falmer, Sibbison & Co.

Cleveland, Ohio December 23, 2019



STATEMENT OF FINANCIAL POSITION

AUGUST 31, 2019

(With Comparative Totals as of August 31, 2018)

ASSETS

	2019	2018
ASSETS:		
Cash and cash equivalents, without donor restrictions	\$ 660,084	\$ 444,851
Cash and cash equivalents, with donor restrictions	1,442,371	3,842,143
Accounts receivable, program, net of allowance for doubtful accounts	29,480	46,170
Accounts receivable, National Park Service	589,022	1,080,010
Pledges and grants receivable, with donor restrictions	818,194	508,371
Certificates of deposit, with donor restrictions	-	249,962
Investments	1,033,235	1,010,656
Endowment funds, with donor restrictions	1,785,014	1,739,600
Prepaid expenses and other assets	177,140	133,601
Property and equipment, net	5,085,704	1,578,764
TOTAL ASSETS	\$11,620,244	\$ 10,634,128
<u>LIABILITIES AND NET ASSETS</u>		
LIABILITIES:		
Accounts payable	\$ 117,047	\$ 145,157
Accounts payable, National Park Service	66,006	39,663
Accrued expenses	112,888	98,394
Deferred revenue	89,244	38,031
Program deposits	258,282	265,274
Note payable	70,000	70,000
Total liabilities	713,467	656,519
NET ASSETS:		
Without donor restrictions	801,333	648,078
With donor restrictions	10,105,444	9,329,531
Total net assets	10,906,777	9,977,609
TOTAL LIABILITIES AND NET ASSETS	<u>\$11,620,244</u>	\$ 10,634,128

The accompanying notes are an integral part of the financial statements.

STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED AUGUST 31, 2019

(With Comparative Totals as of August 31, 2018)

		2010		2010
		2019		2018
	Without Donor	With Donor		
	Restrictions	Restrictions	<u>Total</u>	Total
REVENUE AND SUPPORT:				
Environmental education:				
Program fees, net of scholarships				
of \$206,443 and \$195,600				
in 2019 and 2018, respectively	\$ 520,099	\$ -	\$ 520,099	\$ 453,847
Community outreach	1,346,977	-	1,346,977	1,290,997
Contributions and grants:				
National Park Service program support	-	267,188	267,188	1,879,680
National Park Service assigned use of facilities	173,127	-	173,127	-
Special events	-	464,114	464,114	514,037
Environmental education programs	-	645,413	645,413	564,635
Memberships	1,030,997	404,000	1,434,997	802,913
Community outreach	42,599	36,709	79,308	103,863
Trails Forever	-	36,249	36,249	45,598
Capital projects	-	739,587	739,587	1,808,691
General operations	150,353	59,188	209,541	1,600,102
Investment income	42,570	58,319	100,889	132,848
Other income	8,849	-	8,849	18,192
Net assets released from restrictions	1,934,854	(1,934,854)	<u> </u>	
Total revenue, support				
and reclassifications	5,250,425	775,913	6,026,338	9,215,403
EXPENDITURES:				
Program services:				
Environmental education programs	1,439,297	-	1,439,297	1,143,515
Community outreach and park support	1,657,565	-	1,657,565	1,618,485
Capital projects	238,201		238,201	1,819,596
Total program services	3,335,063		3,335,063	4,581,596
Support services:				
Management and general	867,311	-	867,311	420,298
Fundraising	894,796	-	894,796	932,504
Total support services	1,762,107	-	1,762,107	1,352,802
Total expenditures	5,097,170	-	5,097,170	5,934,398
CHANGES IN NET ASSETS	153,255	775,913	929,168	3,281,005
NET ASSETS, BEGINNING OF YEAR	648,078	9,329,531	9,977,609	6,696,604
NET ASSETS, END OF YEAR	\$ 801,333	\$10,105,444	\$10,906,777	\$ 9,977,609

The accompanying notes are an integral part of the financial statements.

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED AUGUST 31, 2019

(With Comparative Totals as of August 31, 2018)

2019

				2019				
	P	rogram Services			Suppo	ort Services		
	Environmental	Community		Management	Fund	lraising		
	Education	Outreach and	Capital	and	Special		2019	2018
	Programs	Park Support	Projects	General	Events	Development	Total	Total
Salaries and wages	\$ 745,677	\$ 665,577	\$ 68,492	\$ 305,650	\$ 32,888	\$ 317,441	\$ 2,135,725	\$ 1,972,919
Payroll taxes and benefits	159,187	171,631	8,310	94,675	5,536	65,547	504,886	465,264
Program supplies and merchandise	120,905	365,937	1,843	10,654	257,920	33,940	791,199	762,416
Food services and facility supplies	83,137	44,292	-	15,783	-	2,710	145,922	182,884
Contractor fees and services	133,109	93,178	21,000	136,936	41,635	70,049	495,907	381,480
Transportation services	69,751	496	-	-	-	-	70,247	46,929
Marketing	8,269	20,415	783	43,758	783	28,599	102,607	86,492
Office supplies, equipment, and support	8,424	13,931	-	63,728	-	345	86,428	82,584
Utilities, communications, and postage	10,478	69,478	-	25,701	-	12,859	118,516	102,133
Staff related expenses	14,590	8,731	-	57,534	_	8,094	88,949	78,463
Professional fees, dues, and subscriptions	2,780	34,290	4,500	53,880	-	9,372	104,822	81,507
Liability insurance	11,803	16,373	-	8,758	-	-	36,934	36,270
Rental expense	-	44,231	_	-	-	-	44,231	42,905
National Park Service assigned use of facilities	69,235	61,898	-	34,916	-	7,078	173,127	-
Donations and grants	-	-	133,273	10,243	-	-	143,516	1,563,738
Depreciation	1,952	44,607	-	2,337	-	-	48,896	44,301
Other expenses	_	2,500		2,758			5,258	4,113
Total functional expenses	\$ 1,439,297	\$ 1,657,565	\$ 238,201	\$ 867,311	\$ 338,762	\$ 556,034	\$ 5,097,170	\$ 5,934,398

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED AUGUST 31, 2019

(With Comparative Totals as of August 31, 2018)

		2019		2018
CASH FLOWS FROM OPERATING ACTIVITIES:				
Increase in net assets	\$	929,168	\$3,	281,005
Adjustments to reconcile change in net assets				
to cash provided by operating activities:				
Depreciation		48,896		44,301
Increase in allowance for doubtful accounts		1,200		1,200
Gain on investments		(13,275)		(9,463)
Gain on endowment funds		(58,319)	((112,462)
Gain on certificates of deposit		-		(6,089)
(Increase) decrease in operating assets:				
Accounts receivable, program		15,490		42,009
Accounts receivable, National Park Service		490,988	(1,	042,588)
Pledges and grants receivable		(309,823)		712,128
Prepaid expenses and other assets		(43,539)		3,983
Increase (decrease) in operating liabilities:				
Accounts payable		(28,110)		95,335
Accounts payable, National Park Service		26,343		4,760
Accrued expenses		14,494		12,323
Deferred revenue		51,213		(9,645)
Program deposits		(6,992)		35,254
NET CASH PROVIDED BY OPERATING ACTIVITIES		1,117,734	3,	,052,051
CASH FLOWS FROM INVESTING ACTIVITIES:				
Investment in endowment funds with donor restrictions		(63,196)	1	(113,791)
Net redemption of certificates of deposit		249,962		505,810
Purchase of investments		(498,763)		,001,193)
Proceeds on stock sales		489,459	(1,	,001,1 <i>93)</i>
	1	3,555,836)	(1	,048,080)
Capital expenditures	(76,101	(1,	75,940
Distribution from endowment funds			<u></u>	,581,314)
NET CASH USED BY INVESTING ACTIVITIES		3,302,273)	_(1,	,361,314)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(2,184,539)	1,	,470,737
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR		4,286,994	_2,	,816,257
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$	2,102,455	<u>\$4</u> ,	,286,994
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION: Cash paid during the year for: Interest	\$	2,107	\$	2,107
interest	<u> </u>	_,	=	_, <u>.</u>

The accompanying notes are an integral part of the financial statements.

NOTES TO FINANCIAL STATEMENTS AUGUST 31, 2019

1. NATURE OF OPERATIONS

Conservancy for Cuyahoga Valley National Park (the "Conservancy") is a nonprofit corporation driven to enrich lives and our communities by inspiring use, appreciation and support of Cuyahoga Valley National Park and ensure its preservation. The Conservancy is the friends group for Cuyahoga Valley National Park and engages public support and provides services to enhance public use and enjoyment of the park. The Conservancy's work has grown substantially over the years and now includes: 1) Operation of the Cuyahoga Valley Environmental Education Center ("CVEEC"), a residential campus for school age children located within the national park; 2) Raising funds to assist with projects not funded by the National Park Service yet desired by the community including the fundraising campaign for a new visitor center for Cuyahoga Valley National Park; 3) Programs and services to enhance the park visitor experience; 4) Marketing the park to increase public use and awareness; 5) Co-management of the park's award-winning "Volunteers-In-Parks" (VIP) program; 6) Planning and implementation of Capital Projects with the Cuyahoga Valley National Park.

Cuyahoga Valley Environmental Education Center

Children are provided with overnight and day programs. During the school year, classes participate with their teachers in field trips and day or overnight experiences in the park. Students that attend overnight experiences can receive financial support from the Conservancy, which allows children from low-income homes to participate. The educational programs are curriculum based and supplement schools' core standards. Summer programs included day camps as well as summer academics and family oriented programs. A variety of short-term employment opportunities are offered to those wanting experience in teaching and working in a national park.

Community engagement

The Conservancy engages the community with the National Park in a variety ways. This past year thousands of people volunteered for the park through the park's volunteer program, which is comanaged by the Conservancy. The Conservancy also manages public use facilities for the park which allows people to hold meetings, family events, conferences and retreats in the park. The Conservancy offers support for special events including event planning and hosting, scheduling, catering and janitorial services. The park's cultural arts program is co-managed by the Conservancy and offers music, visual and theater arts experiences for the public tied to park themes. Two retail stores, located adjacent to the park, are managed by the Conservancy and they serve as welcome centers for park visitors as well as offer park related products, local arts tied to park themes, food and visitor convenience items.

NOTES TO FINANCIAL STATEMENTS AUGUST 31, 2019

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies of the Conservancy is presented to assist in understanding the Conservancy's financial statements. The financial statements and notes are representations of Conservancy management, which is responsible for their integrity and objectivity.

Basis of accounting

The Conservancy's financial statements have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities.

Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of income and expenses during the reporting period. While actual results could differ from those estimates, management does not expect those differences to be significant to the financial statements.

Cash and cash equivalents

For purposes of the statement of cash flows, the Conservancy considers cash on hand, demand deposits, and money market funds to be cash and cash equivalents. Cash and cash equivalents received with donor-imposed restrictions limiting their use to long-term purposes are not considered cash and cash equivalents for purposes of the statement of cash flows.

Concentration of credit risk

The Conservancy maintains its cash and cash equivalents in accounts which at times may exceed federally insured limits. The Conservancy has not experienced any losses in such accounts and management of the Conservancy believes it is not exposed to any significant credit risk.

Accounts receivable and allowance for doubtful accounts

The Conservancy grants credit to program activity participants as deemed necessary and mitigates the associated risk by performing ongoing credit evaluations. Accounts are charged to bad debt expense as they are deemed uncollectible based upon a periodic review of accounts. At August 31, 2019, accounts receivable are stated net of an allowance for doubtful accounts of \$7,199. Bad debt expense amounted to \$1,200 for the year ended August 31, 2019.

NOTES TO FINANCIAL STATEMENTS AUGUST 31, 2019

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Pledges receivable

Included in pledges receivable are unconditional promises to give. As of August 31, 2019, \$405,194 of pledges receivable are expected to be collected currently. The remaining \$413,000 as of August 31, 2019 is expected to be collected within one to five years.

Investments

Available for sale securities include equity investments that are reported at fair value. The Conservancy has developed an investment policy to ensure that the funds are effectively managed. The goals under the policy include seeking real growth after inflation, developing an operating reserve, and managing investment risk.

Property and equipment

Acquisitions of property and equipment in excess of \$1,000 and expenditures for repairs, maintenance, and renewals that significantly extend the useful lives of assets are capitalized. Property and equipment are carried at cost. When property and equipment are retired or otherwise disposed of, the cost of the property or equipment is removed from the asset account, accumulated depreciation is charged with an amount equivalent to the depreciation provided, and the difference is charged or credited to operations as a gain or loss.

Depreciation has been provided using the straight-line and accelerated methods of accounting in order to relate the cost of the assets to operations over their estimated service lives. Depreciation expense for the year ended August 31, 2019 was \$48,896.

Net assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net assets without donor restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board has designated, from net assets without donor restrictions, net assets for a board-designated endowment.

Net assets with donor restrictions – Net assets subject to donor or grantor imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained into perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

NOTES TO FINANCIAL STATEMENTS AUGUST 31, 2019

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Contributions

Contributions and support received are recorded depending on the existence and/or nature of any donor restrictions. Donor-restricted support is reported as an increase in net assets with donor restrictions. When a restriction expires, (that is, when a stipulated time restriction ends or purpose restriction is accomplished) net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Investment income

Investments are reported at fair value. Net investment income is reported on the statement of activities and consists of interest and dividend income, realized and unrealized capital gains and losses, less external and direct internal investment expenses.

Advertising and marketing costs

The Conservancy conducts non-direct response advertising. These costs are expensed as incurred. Advertising expense for the year ended August 31, 2019 was \$102,607.

Functional allocation of expenses

The costs of program and supporting services activities have been detailed on both a functional and natural basis in the statements of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, all expenses require allocation on a reasonable basis that is consistently applied. Expenses are allocated directly, based on the nature of the expense incurred.

Change in accounting principle

On August 18, 2016, FASB issued Accounting Standards Update (ASU) 2016-14, Not-for-Profit Entities (Topic 958) – Presentation of Financial Statements of Not-for-Profit Entities. The update, which became effective for fiscal years beginning after December 15, 2017, addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. The Conservancy has implemented ASU 2016-14 and has adjusted the presentation in these financial statements accordingly. The ASU has been applied retrospectively to all years presented.

NOTES TO FINANCIAL STATEMENTS AUGUST 31, 2019

2. **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

New accounting pronouncements

The Financial Accounting Standards Board has recently issued Accounting Standards Update (ASU) No. 2016-02, Leases, (Topic 842) (effective for fiscal years beginning after December 15, 2019), ASU 2016-18, Statement of Cash Flows, (Topic 230), Restricted Cash (effective for fiscal years beginning after December 15, 2018), and ASU No. 2016-10, Revenue from Contracts with Customers, (Topic 606), Identifying Performance Obligations and Licensing (effective for fiscal years beginning after December 15, 2018). The objective of these ASUs is to improve and clarify the current standards relating to an entity's liquidity, financial performance and cash flows. The ASUs are not yet effective, and therefore, have not yet been adopted. The Conservancy is currently evaluating the impact that the adoption of this guidance will have on its results of operation, financial position, and liquidity.

3. <u>LIQUIDITY AND AVAILABILITY</u>

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the balance sheet date, comprise the following:

Cash and cash equivalents	\$ 660,084
Accounts receivable	 29,480
	\$ 689,564

As part of the Conservancy's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. In addition, the Conservancy has a board-designated operating reserve of \$500,000 as of August 31, 2019, which is included in investments as reported on the statement of financial position. Although the Conservancy does not intend to spend from the operating reserve for general expenditure as part of its annual budget approval and appropriation process, amounts could be made available if necessary.

4. **PROPERTY AND EQUIPMENT**

Property and equipment consisted of the following as of August 31, 2019:

Projects in progress	\$	4,937,607
Store buildings		362,802
Office equipment		228,359
Computer equipment		91,060
Leasehold improvements		3,892
Less accumulated depreciation		(538,016)
Property and equipment, net	<u>\$</u>	5,085,704

NOTES TO FINANCIAL STATEMENTS AUGUST 31, 2019

5. ENDOWMENT FUNDS

The Conservancy's endowment consists of seven individual funds established for a variety of purposes. Its endowment includes donor-restricted funds. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of Trustees of the Conservancy has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Conservancy classifies net assets with donor restrictions (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not considered restricted into perpetuity is classified as net assets with donor restrictions until those amounts are appropriated for expenditure by the Conservancy in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Conservancy considers the following factors in making a determination to appropriate or accumulate donorrestricted endowment funds: (1) the duration and preservation of the various funds, (2) the purposes of the donor-restricted endowment funds, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation of investments, (6) other resources of the Conservancy, and (7) the Conservancy's investment policies.

Investment Return Objectives, Risk Parameters and Strategies. The Conservancy has granted ultimate authority and control over the endowment funds to the Akron Community Foundation and the Cleveland Foundation, together the "Foundations", who each hold certain individual endowment funds. In doing so, the Conservancy allows the Foundations to manage the endowment funds and set the investment return objectives, risk parameters and strategies. While the Foundations manage the endowment funds, the Conservancy holds variance power over the funds.

Spending Policy. The Conservancy has different spending policies for each endowment. These policies vary from appropriating the distribution of only net income to appropriating up to 6% of the endowment's fair value for distribution.

Underwater endowment policy. From time to time, certain donor-restricted endowment funds may have fair values less than the amount required to be maintained by donors or by law (underwater endowments). The Conservancy has interpreted UPMIFA to permit spending from underwater endowments, if any, will be reflected in net assets with donor restrictions. There were no underwater endowments at August 31, 2019.

NOTES TO FINANCIAL STATEMENTS AUGUST 31, 2019

5. **ENDOWMENT FUNDS (Continued)**

Endowment net asset composition by type of fund as of August 31, 2019 is as follows:

	W	ith Donor
	R	estrictions
Donor-restricted endowment funds	\$	1,785,014

Changes in endowment net assets as of August 31, 2019 are as follows:

	With Donor
	Restrictions
Endowment net assets, beginning of year	\$ 1,739,600
Contributions	63,196
Net investment gain	58,319
Appropriated for expenditures	(76,101)
Endowment net assets, end of year	\$ 1,785,014

6. NOTE PAYABLE

The Conservancy entered into a loan and grant agreement with an unrelated party. Per the terms of the agreement, the unrelated party agreed to lend the Conservancy \$90,000 to be used for the construction of certain improvements to a store space that the Conservancy leases from the same unrelated party. The loan bears interest at 3%, which is payable quarterly. The Conservancy met certain provisions of the agreement and \$20,000 of the note payable was forgiven by the unrelated party during 2016. All outstanding principal on the note is payable on May 1, 2022. The outstanding balance of the loan as of August 31, 2019 was \$70,000.

7. BOARD DESIGNATED NET ASSETS WITHOUT DONOR RESTRICTIONS

Net assets without donor restrictions that are designated by the Board and are being held by the Conservancy include the following as of August 31, 2019:

Operating reserve	\$ 500,000
Photographic society	6,345
Total board-designated net assets without donor restrictions	\$ 506,345

NOTES TO FINANCIAL STATEMENTS AUGUST 31, 2019

8. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are restricted for the following purposes or periods as of August 31, 2019:

Subject to expenditure for specific purposes: Fundraising and projects	\$	6,075,373
Environmental education		670,536
Development		1,155,921
Environmental education program scholarships		320,234
Community outreach		30,430
		8,252,494
Endowments:		
Subject to appropriation and expenditure when a specific		
event occurs:		
Restricted by donors for:		
Trails Forever		1,484,626
General operations		177,736
Environmental education program scholarships	_	190,588
		1,852,950
Total net assets with donor restrictions	<u>\$</u>	10,105,444

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of the passage of time or other events specified by the donors as follows for the year ended August 31, 2019:

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Satistaction	of nur	nace rectrictions.
Danstaction	OI Pui	pose restrictions:

Environmental education	\$	859,334
Development		619,078
Environmental education program scholarships		206,443
Community outreach		152,844
Fundraising and projects		97,155
	_	
	\$	1,934,854

NOTES TO FINANCIAL STATEMENTS AUGUST 31, 2019

9. **DONATED SERVICES AND FACILITIES**

The Conservancy receives a significant amount of donated services from unpaid volunteers who assist in fundraising and special projects. No amounts have been recognized in the statement of activities because the criteria for recognition have not been satisfied. Volunteer hours totaled approximately 8,000 hours for the year ended August 31, 2019.

In addition, the Conservancy occupies, without charge, certain administrative and program facilities owned by the National Park Service. The fair rental value of these premises, including utilities and services such as security and parking is \$173,127 and is reflected in the financial statements. In the prior year, the fair value could not be reasonably estimated by management or the National Park Service and, therefore, no value was reflected in the prior year financial statements.

10. PENSION PLANS

The Conservancy has a defined contribution retirement plan and a tax-deferred annuity plan, both of which cover all employees of the Conservancy who have met certain length of service, age and hour requirements. Employee deferral contributions to the defined contribution retirement plan are made on a tax-deferred basis pursuant to a salary reduction agreement, which can be terminated or modified at any time at the employee's request. The Conservancy automatically contributes an employer contribution of 3% of each employee's salary to the plans, regardless of the amount contributed by the employee. In addition, the Conservancy matches 100% up to the first 3% contributed by the employee. Pension expense was \$89,537 for the year ended August 31, 2019.

11. COOPERATIVE AGREEMENT

The Conservancy has an agreement with the National Park Service (NPS), Department of the Interior, which is effective through September 20, 2022. Under this agreement, the Conservancy is required to provide programs and projects that enhance public understanding and enjoyment of and involvement in Cuyahoga Valley National Park, manage assigned buildings in support of park programs, maintain food service and kitchen equipment, and work with NPS staff on various other projects while the National Park Service is required to provide financial support, space, maintenance, equipment, staff, and other assistance as needed. The Conservancy received National Park Service program support of \$267,188 for the Conservancy's various programs under this agreement during the year ended August 31, 2019.

The Conservancy has another agreement with the National Park Service, Department of the Interior, which is effective through September 30, 2020. This cooperative agreement is entered into for the purpose of full implementation of the indoor and outdoor exhibit space for the new Cuyahoga Valley National Park Visitor Center.

NOTES TO FINANCIAL STATEMENTS AUGUST 31, 2019

12. OPERATING LEASES

The Conservancy entered into an agreement with an unrelated party to lease space to operate an educational gift shop. The ten year lease calls for monthly rental payments of \$2,550 per month for the first five years and \$2,627 per month for the remaining five years. The lease will expire on December 31, 2021 at which time certain renewal options are available. Rental expense for the year ended August 31, 2019 was \$31,524.

The Conservancy also has a facilities lease with the National Park Service to maintain and rent out certain National Park Service facilities to the public. The National Park Service charges the Conservancy a base rent of \$300 per month and 2% of the gross revenue from the rentals. Rental expense for the year ended August 31, 2019 was \$12,707.

The Conservancy also leases office equipment from an unrelated party. Total expense for the year ended August 31, 2019 was \$18,512.

The future minimum lease payments are as follows for the years ending August 31,

2020	\$ 51,072
2021	42,699
2022	15,594
2023	 1,695
Total	\$ 111,060

13. TAX STATUS

The Conservancy is a nonprofit corporation exempt from federal income taxes under the current provisions of the Internal Revenue Code, Section 501(c)(3).

The Conservancy has adopted guidance, as required by the Income Taxes Topic of the FASB Accounting Standards Codification regarding accounting for uncertainty in income taxes. This guidance clarifies the accounting and recognition for income tax positions taken or expected to be taken in the Conservancy's income tax returns. As of August 31, 2019, the Conservancy has no uncertain tax positions that qualify for either recognition or disclosure in the financial statements. The Conservancy records related interest expenses and penalties, if any, as a tax expense, consistent with this guidance. The Conservancy's open audit periods are for the tax years ended August 31, 2016 through August 31, 2019. In evaluating the Conservancy's tax provisions and accruals, future taxable income, the reversal of temporary differences, interpretations, and tax planning strategies are considered. The Conservancy believes their estimates are appropriate based on the current facts and circumstances.

NOTES TO FINANCIAL STATEMENTS AUGUST 31, 2019

14. FAIR VALUE MEASUREMENT

The Financial Accounting Standards Board has established a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under FASB guidance are described as follows:

- Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Conservancy has the ability to access.
- Level 2 Inputs to the valuation methodology include:
 - quoted prices for similar assets or liabilities in active markets;
 - quoted prices for identical or similar assets or liabilities in inactive markets;
 - inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodology used for assets measured at fair value. There have been no changes in the methodology used at August 31, 2019.

Endowment funds – Based on model-based valuation techniques for which all significant assumptions are unobservable in the market.

Equity funds – Equity funds consist of marketable equity securities of domestic and international corporations in a variety of industries that are valued based on quoted prices in active markets.

Cash and cash equivalents – Cash and cash equivalents consist of investments in money market accounts that are based on quoted prices in active markets.

Fixed income funds – Fixed income funds consist of fixed maturity securities that are valued based on quoted prices in active markets.

NOTES TO FINANCIAL STATEMENTS AUGUST 31, 2019

14. FAIR VALUE MEASUREMENT (Continued)

The preceding method described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Conservancy believes its valuation methods are appropriate and consistent with other market participants, the use of different instruments could result in a different fair value measurement at the reporting date.

The following table sets forth by level, within the fair value hierarchy, the Conservancy's assets at fair value as of August 31, 2019.

Assets at Fair Value as of August 31, 2019

	Level 1	Level 2	Level 3	Total
Endowment funds	\$ -	\$ -	\$1,785,014	\$1,785,014
Cash and cash equivalents	23,703	-	-	23,703
Fixed income funds	386,823	-	-	386,823
Equity funds	622,709			622,709
	\$1,033,235	<u> </u>	<u>\$1,785,014</u>	\$2,818,249

Level 3 Assets Year Ended August 31, 2019

	Endowment
	Funds
Balance, beginning of year	\$1,739,600
Contributions	63,196
Fund appreciation	58,319
Distributions	(76,101)
Balance, end of year	<u>\$1,785,014</u>

15. CAPITAL CAMPAIGN

The Conservancy had a capital campaign to raise funds to build a new park visitor center using an existing historic structure. The Conservancy had received a conditional pledge from a donor. The donor would contribute \$400,000 when certain conditions regarding planning and design were met. The conditions were met and the pledge was recognized during the year ended August 31, 2019.

Expenditures incurred related to the planning, design, and construction of the Visitor's Center have been accumulated as Projects in Progress and are included in Property and equipment – net on the balance sheet. As of August 31, 2019, the Conservancy has capitalized approximately \$4,937,600 of costs paid to date as part of the project.

NOTES TO FINANCIAL STATEMENTS AUGUST 31, 2019

15. CAPITAL CAMPAIGN (Continued)

Upon successful completion of the project, which is expected to occur in the year ending August 31, 2020, the related donor restricted contributions will be released from donor restrictions and the accumulated capitalized project costs will be donated to the National Park Service.

16. COMMITMENTS

The Conservancy has entered into agreements with unrelated contractors related to the design and construction of the Visitor's Center, as described in Note 15. The Conservancy is committed to pay the contractors approximately \$747,000 total to fulfill the terms of the contracts. To date, the Conservancy has paid approximately \$4,340,000 on these contracts. The Conservancy receives progress billings on these contracts as the work progresses.

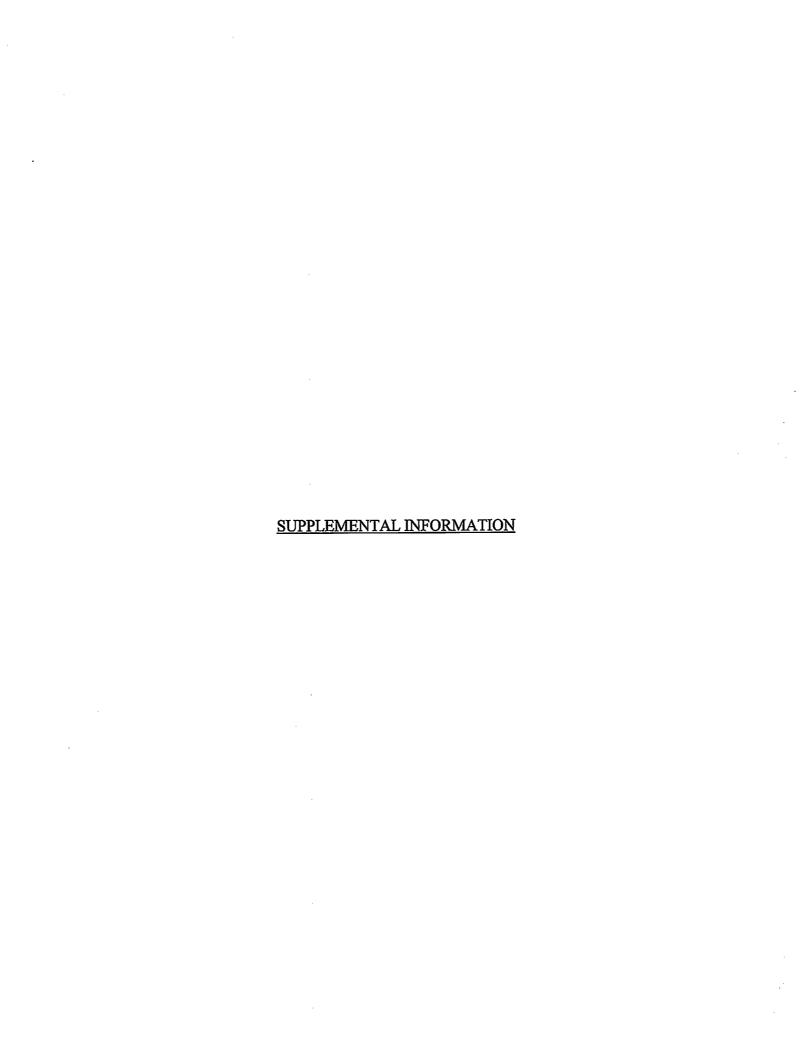
17. PRIOR-YEAR SUMMARIZED INFORMATION

The financial statements contain certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly such information should be read in conjunction with the Conservancy's financial statements for the year ended August 31, 2018, from which the summarized information was derived.

18. SUBSEQUENT EVENTS

Subsequent events have been evaluated through December 23, 2019, which is the date the financial statements were available to be issued.

Subsequent to year end, the Conservancy entered into an agreement to purchase land located near Cuyahoga Valley National Park.





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INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Trustees of Conservancy for Cuyahoga Valley National Park

We have audited in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of Conservancy for Cuyahoga Valley National Park, which comprise the statement of financial position as of August 31, 2019, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements and have issued our report thereon dated December 23, 2019.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Conservancy for Cuyahoga Valley National Park's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Conservancy for Cuyahoga Valley National Park's internal control. Accordingly, we do not express an opinion on the effectiveness of Conservancy for Cuyahoga Valley National Park's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit, we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Conservancy for Cuyahoga Valley National Park's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of This Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Card, Falmer, Sibbison & Co.

Cleveland, Ohio December 23, 2019



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INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM AND REPORT ON INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH THE UNIFORM GUIDANCE

To the Board of Trustees of Conservancy for Cuyahoga Valley National Park

Report on Compliance for Each Major Federal Program

We have audited Conservancy for Cuyahoga Valley National Park's compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of Conservancy for Cuyahoga Valley National Park's major federal programs for the year ended August 31, 2019. Conservancy for Cuyahoga Valley National Park's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of Conservancy for Cuyahoga Valley National Park's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Conservancy for Cuyahoga Valley National Park's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of Conservancy for Cuyahoga Valley National Park's compliance.

Opinion on Each Major Federal Program

In our opinion, Conservancy for Cuyahoga Valley National Park complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended August 31, 2019.

Report on Internal Control over Compliance

Management of Conservancy for Cuyahoga Valley National Park is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Conservancy for Cuyahoga Valley National Park's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Conservancy for Cuyahoga Valley National Park's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Card, Falmer, Sibbison & Co.

Cleveland, Ohio December 23, 2019

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED AUGUST 31, 2019

	Federal	Pass-Through		
Federal Grantor/Pass-through	Catalog	Entity Identifying	Federal	
Grantor/Program Title	Number	Number	Ex	penditures
U.S. DEPARTMENT OF INTERIOR, NATIONAL P.	ARK SERV	VICE (NPS)		
National Park Centennial Challenge	15.406	n/a	\$	509,358
National Park Service Conservation, Protection,				
Outreach and Education	15.954	n/a		447,928
		Ohio and Erie		
National Heritage Area Federal Financial Assistance	15.939	Canalway		4,899
		National Fish and		
Great Lakes Restoration	15.662	Wildlife Foundation		2,730
TOTAL FEDERAL FUNDS EXPENDED			<u>\$</u>	964,915

NOTE 1 – BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards (the "Schedule") includes the federal grant activity of Conservancy for Cuyahoga Valley National Park, and is presented using the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of *Uniform Guidance*. Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the basic financial statements.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following, as applicable, either the cost principles in OMB Circular A-122, Cost Principles for Non-Profit Organizations, or the cost principles contained in Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, wherein certain types of expenditures are not allowed or are limited as to reimbursement. Conservancy for Cuyahoga Valley National Park has elected not to use the 10 percent de minimis indirect cost rate as allowed under the Uniform Guidance.

CONSERVANCY FOR CUYAHOGA VALLEY NATIONAL PARKNOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

FOR THE YEAR ENDED AUGUST 31, 2019

NOTE 3 – RELATIONSHIP OF SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS TO FINANCIAL STATEMENTS

The expenditures related to the centennial challenge have been included with construction in progress as they relate to the on-going construction of a visitor's center. The expenditures are included with property and equipment, net on the statement of financial position.

Expenditures reported on the Schedule agree to amounts reported within the Conservancy for Cuyahoga Valley National Park financial statements.

NOTE 4 - PASS-THROUGH AWARDS

Conservancy for Cuyahoga Valley National Park receives federal awards from pass-through agencies. The total amount of such pass-through awards is included on the Schedule.

SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE YEAR ENDED AUGUST 31, 2019

Section I – Summary of Auditor's Results

None

Financial Statements Type of auditor's report issued: unmodified Internal control over financial reporting: • Material weakness(es) identified? X no yes • Significant deficiencies identified? ____ yes __X_ no Noncompliance material to financial statements noted? ____ yes X no Federal Awards Internal control over major federal programs: • Material weakness(es) identified? __X_ no yes • Significant deficiencies identified? X no yes Type of auditor's report issued on compliance for major federal programs: unmodified Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)? _ yes X no Identification of major programs: 15.406 National Park Centennial Challenge Dollar threshold used to distinguish between \$750,000 type A and type B programs: Auditee qualified as low-risk auditee? X_no yes Section II - Financial Statement Findings None Section III - Federal Award Findings and Questioned Costs